


Adams lights up growth potential with Commercial Christmas Hardware acquisition

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Commercial Christmas Hardware

Commercial Christmas Hardware develops and sells clips to mount lights for holiday decorating.

Just in time for Christmas, Adams Manufacturing Corp. has purchased a Texas company, Commercial Christmas Hardware, that specializes in U.S.-made light clips, shingle tabs and light stakes.

Adams Manufacturing, based in Portersville, Pa., is a major molder of resin furniture, and also has its own line of Christmas products such as hooks for lights, wreath holders and suction cups to hold decorations.

The acquisition, announced Nov. 8, strengthens Adams Manufacturing's line of

holiday products to commercial and professional customers, as well as mass retailers, company officials said. Terms were not disclosed.

Adams Manufacturing will retain the Commercial Christmas Hardware brand name, and do the injection molding, said Daniel Stainer, Adams' director of marketing.

Both companies tout their products as Made in the U.S.A.

"It will allow us to expand our commercial business, while also expanding our retail accessory hardware," Stainer said.

The roots of Commercial Christmas Hardware began in 1989, when Lonnie Gary, the founder of Gary Products Group, developed a line of Christmas light clips. He developed key products such as shingle tabs, window clips and light stakes.

Gary was absent from the business from 2001 until 2010, when he and his design team partnered with an injection molding company — not Adams — to form Commercial Christmas Hardware in Lubbock, Texas. Their aim was to make innovative products, including mounting hardware that can accommodate new LED lighting, and to support U.S. manufacturing.

Now, Gary and Randy Kinnison, two veterans from CCH, will work with Adams on the holiday products.

Adams Manufacturing President and CEO, Tom Lombardo, said: “Through this acquisition, we have created a unique strategic opportunity by combining CCH’s diverse product line and strong commercial reputation with Adams’ expansive retail distribution footprint and product development capabilities. We remain focused on our customers and build on our Christmas accessory program in order to deliver even greater value to the marketplace.”

Adams is celebrating its 40th anniversary this year.